

# Next Generation Network (NGN) Webinars

# **Building Trust**

## Summary

Trust is a large complex area that is often viewed as simple and binary, either we have it or we don't. We see that trust is something that can be built deliberately within relationships and used to strengthen existing relationships. We will discuss some useful distinctions about trust and pragmatic ways to examine and assess trust as well as approaches to building or strengthening trust.

### Speaker

Stewart Ramsay brings over 40 years of experience in leadership, consulting, and engineering within the global utility and manufacturing sectors. Known for his start-up and turnaround expertise, he has established himself as a valuable technology executive. Stewart excels in strategic planning, asset and performance management, and fostering organizational effectiveness while building productive stakeholder relationships.

A specialist in industry strategic directions and the interplay between technology, processes, and culture, Stewart frequently assists clients in making substantial shifts in their perspectives and performance. He has played a significant role in shaping regulatory strategies at both national and state/provincial levels across several countries.

As the leader of Vanry Associates' utility engagements, Stewart collaborates with executive clients on strategic, regulatory, and Integrated Resource Plan [IRP] planning, organizational audits, and leadership development. His talent for fostering internal team alignment and external stakeholder relationships is widely recognized, particularly in facilitating productive meetings. Before joining Vanry, Stewart served in executive roles, including CEO of Smart Wire Grid, Inc., where he successfully transitioned technology from lab to commercial sales within 18 months. As President of CTC Cable, he revitalized the company's performance and promoted advanced conductor technology globally. His previous positions at American Electric Power and Pacific Gas and Electric involved pioneering innovative approaches to modernizing the grid. Stewart holds a Bachelor of Science in Engineering Power Systems from Northeastern University and a Professional Engineer License in Florida, residing in Nokomis, FL.

### Links & Information

Wednesday, November 6, 2024 11 am CST | 12 pm EST

Duration: 1 hour Register Here



**Stewart Ramsay** 

**VANRY Associates, Inc.** *Managing Executive*